Exam Questions Platform-App-Builder

Salesforce Certified Platform App Builder (SP19)

https://www.2passeasy.com/dumps/Platform-App-Builder/

NEW QUESTION 1
- (Exam Topic 1)
Universal Container wants to display a message when a case needs follow up. What can be used to display different text on the case record depending on the number of days a case is opened?

A. Formula Field
B. Workflow Update
C. Case Process
D. Lightning Process Builder

Answer: A

NEW QUESTION 2
- (Exam Topic 1)
Universal Container needs to add an additional recipient to a workflow email alert that is fired from the case object. What type of field could be added to the case object to allow the additional desired recipient on the email alert? Choose 2 Answers

A. Formula field
B. Email Field
C. Text Field
D. Lookup field

Answer: BC

NEW QUESTION 3
- (Exam Topic 1)
An app builder has created a report for sales people to view records from the custom object, some users have complained that they are unable to see all of the appropriate records. What steps should be taken to ensure data visibility within the report? Choose 3 Answers

A. Check organization-wide defaults
B. Check the user's profile for object settings.
C. Check the report folder sharing settings
D. Check reports filter
E. Check Sharing rules

Answer: ABE

NEW QUESTION 4
- (Exam Topic 1)
A Customer Support Manager at Universal Containers would like to implement call scripting for their caller agents. What automation tool can be used to accomplish this?

A. Workflow
B. Lightning Process Builder
C. Visual Workflow
D. Lightning Connect

Answer: C

NEW QUESTION 5
- (Exam Topic 1)
At Universal Containers, the Account object has a Master-Detail relationship with an Invoice custom object. The App Builder would like to change to a lookup field, but is not able to do so. What could be causing this?

A. The invoice must have at least one Master-Detail field for reporting.
B. The Account record includes Invoice roll-up summary fields.
C. The Invoice records have existing values in the Account.
D. The Account is included in the workflow on the Invoice object.

Answer: B

NEW QUESTION 6
- (Exam Topic 1)
Universal Containers has two teams: Sales and Services. Both teams interact with the same records. Sales users use ten fields on the Account record. Services users use three of the same fields as the Sales team, but also have five of their own, which the sales team does not use. What is the minimum configuration necessary to meet this requirement?

A. One profile, two record types, one page layout
B. Two profiles, two record types, two page layouts
C. One profile, one record type, one page layout.
D. Two profiles, one record type, two page layouts

Answer: B

NEW QUESTION 7

- (Exam Topic 1)

Universal Containers provides access to Salesforce for their sales, service and marketing teams. Management wants to ensure that when users log in, their home tab provides access to links and documentation that are specifically relevant to their job function. How can this requirement be met?

A. Create separate home page custom components and layouts; assign to users by role.
B. Create separate home page custom components and layouts; assign to users by profile
C. Expose specific elements within a home page custom component determined by role.
D. Expose specific elements within a home page custom components determined by profile.

Answer: B

NEW QUESTION 8
- (Exam Topic 1)

The customer service team at Universal containers uses a custom Project object to track their customer projects. An App builder needs to create a relationship between the project object and the related client Account record. A private sharing model is in place for both Accounts and projects. Which statement is true when creating an Account lookup field on the Project object? Choose 2 answers

A. The account lookup field on the project record can be made optional.
B. Cross-object field updates between the Project and Account records are not supported
C. Users can only delete Accounts if they have access to related projects records
D. The account record can include roll-up summary field with data from the project records

Answer: AC

NEW QUESTION 9
- (Exam Topic 1)

Universal container needs to update a field on an account when an opportunity stage is changed to close lost. What can be used to accomplish this requirement? Choose 2

A. Lightning Process Builder
B. Approval Process
C. Assignment Rules
D. Workflow Rule

Answer: AD

NEW QUESTION 10
- (Exam Topic 1)

Universal Containers has a junction object called Invoices with a primary Master-Detail relationship with Accounts and a secondary Master-Detail relationship with Contacts. The app builder has a requirement to change the primary Master-Detail relationship to Lookup. What happens to the Master-Detail relationship with Contacts?

A. The Contacts Master-Detail values are cleared from invoices.
B. The Contacts Master-Detail also converts to Lookup.
C. The Contacts Master-Detail field is deleted from the object
D. The Contacts Master-Detail becomes the primary.

Answer: D

NEW QUESTION 10
- (Exam Topic 1)

What may occur if workflow rules are re-evaluated after a field change by a field update? Choose 2 answers

A. Cross-object workflow rules result in re-evaluation after field change.
B. Workflow rules trigger validation rules on field updates
C. Workflow rules trigger more workflow rules to be re-evaluated.
D. A recursive loop potentially results in exceeding organizational limits.

Answer: CD

NEW QUESTION 12
- (Exam Topic 1)

Which statement is true for embedding a Visualforce page in a page Layout. Choose 2 Answers

A. Visualforce Pages on a field set have attributes for width and height.
B. Visualforce Pages can be placed anywhere in the page layout.
C. Visualforce Pages on a page layout have attributes for width and height
D. Visualforce Pages can only be place in the Visualforce section in a page layout.

Answer: BC

NEW QUESTION 14
- (Exam Topic 1)

Universal containers wants to provide a different view for its users when they access an Account record in Salesforce1 instead of the standard web version. How can this be accomplished? Choose 2 answers

A. By adding a mobile layout and assigning it to a profile.

B. By adding quick actions in the publisher section.
C. By adding actions in the Salesforce1 action bar section.
D. By adding Visualforce page to the mobile cards section

Answer: AD

NEW QUESTION 18
- (Exam Topic 1)
The Director of Customer Service wants to know when agents are overwhelmed with high-priority items in the support queue. The Director wants to receive a notification when a new case is open with the status of "New" for more than four business hours. Which automation process could be used to accomplish this? Choose 2 answers

A. Escalation rules
B. Visual workflow
C. Lightning Process Builder
D. Scheduled Apex

Answer: AC

NEW QUESTION 23
- (Exam Topic 1)
Which statement is true when a new full sandbox is created? Choose 2 answers

A. User's email addresses will not be modified.
B. Default email deliverability is set to system email only
C. Chatter data will be copied to the sandbox by default
D. Usernames will be modified uniquely for that sandbox

Answer: AB

NEW QUESTION 25
- (Exam Topic 1)
Universal Containers needs the ability to generate contract documents. All the data required for a contract resides in a custom object. What is the recommended solutions?

A. Enable the contract feature and create a custom Contract template based on the Standard template.
B. Store a template in the static resources and configure the Action Link Template to use it.
C. Create the HTML template for contracts and store it in the Public Folder.
D. Select and install an AppExchange product to meet the contract generation needs.

Answer: D

NEW QUESTION 28
- (Exam Topic 1)
A custom object named Assignment has a private sharing setting that grants access using hierarchies. The organization has a role hierarchy where the "Specialist" role reports to a "Manager" role which reports to a "Director" role. The director role is at the top of the role hierarchy. A user who is the manager role creates a new Assignment record. Who can send this record?

A. The record owner and the directors in their hierarchy.
B. The record owner and those above the specialist role in their hierarchy
C. The record owner and the managers in their hierarchy
D. The record owner and the specialists in their hierarchy

Answer: A

NEW QUESTION 30
- (Exam Topic 1)
A divisional manager wants to add a chart into a page layout Which report format can be used as the source report to accomplish this? Choose 2 answers.

A. Matrix format with a chart.
B. Joined format with a chart.
C. Tabular format with a chart.
D. Summary format with a chart.

Answer: AD

NEW QUESTION 33
- (Exam Topic 1)
The App Builder at Universal Containers has been asked to ensure that the Amount field is populated when the stage is set to Closed Won. What can be used to meet this requirement?

A. Validation Rule
B. Lightning Process Builder
C. Workflow
D. Approval Process

Answer: C

NEW QUESTION 34
- (Exam Topic 1)
Which statement is true about field update actions from workflow rules and approval processes? Choose 2 answers

A. Field update with "re-evaluate workflow rules" selected can cause a recursive loop if the updated field is included in a workflow.
B. Field update are not available on currency field if the organization uses multi-currency.
C. Field updates to records based on workflow rules and approval processes do not trigger validation rules
D. Field updates are tracked in the history related list of a record regardless of whether or not History tracking is set for those fields.

Answer: AC

NEW QUESTION 38
- (Exam Topic 1)
Universal Containers has purchased a Lightning Component on the AppExchange. Where can that component be utilized. Choose 2 answers

A. Visual Workflow
B. Salesforce1 Mobile App
C. Lightning Process Builder
D. Standalone Lightning App

Answer: BD

NEW QUESTION 39
- (Exam Topic 1)
An app Builder creates an Account validation rule on the Industry field that will throw an error if the length of the field is longer than 6 characters. Another App Builder creates a workflow rule with a field update that sets the Industry field to Technology whenever the Billing City field is set to San Francisco. What will happen the next time a sales person saves an Account with a Billing City of San Francisco?

A. The record will save and the Industry field will change to Technology
B. The record will not save and the validation rule's error message will be displayed
C. The record will not save and no error message will be displayed
D. The record will save but the Industry field will not change to Technology

Answer: A

NEW QUESTION 42
- (Exam Topic 1)
What type of field can be used to filter a Report Chart that has been added to a Page Layout?

A. Name Field
B. Formula Field
C. Matching ID Field
D. Standard Field

Answer: C

NEW QUESTION 44
- (Exam Topic 1)
When a user creates an Account report, the user does not see Industry as an available field in the report builder. However, this same user is able to see it in the Account page layout What scenario would cause this?

A. The user uses a custom report type which does not include the Industry field.
B. The Industry field has no record values in the Account.
C. The Industry field is not enabled for the particular record type
D. The user does not have Industry field visibility in the field – level security

Answer: A

NEW QUESTION 49
- (Exam Topic 1)
Universal Containers uses a custom object to track Site Visits. When the status of a Site Visit is changed from "In Progress" to "On Hold", the business wants the Site visit owner to be automatically assigned to an "On Hold" queue. Which capability can be used to accomplish this?

A. Apex Trigger
B. Action
C. Assignment Rule
D. Visual Workflow

Answer: C

NEW QUESTION 50
- (Exam Topic 1)
Universal containers is importing 1000 records into Salesforce. They want to avoid any duplicate records from being created during the import. How can these requirements be met?

A. Include a column in the import file that has either record names, Salesforce IDs, or external IDs that can be used to match records.

B. When importing the file, select the "Prevent Duplicates" option on the last step of the Import Wizard and import the file.
C. After importing all of the custom objects, run a duplicate check report, export the record to a CSV File, and run a mass delete to purge any duplicates.
D. After importing all of the custom objects, review all records created and manually merge or delete and duplicate record

Answer: A

NEW QUESTION 53
- (Exam Topic 1)
When an opportunity close date is delayed by more than 60 days, the manager and the VP sales must approve the change. How can this requirement be met?
Choose 2 answers

A. Build an approval process that requires unanimous approval from the manager and VP of sales.
B. Create a workflow rule that checks for close date less that 60 days and add an email alert.
C. Create a lightning process builder flow that submits the record for an approval process
D. Build a validation rule that does not allow a user to save the opportunity record.

Answer: AC

NEW QUESTION 57
- (Exam Topic 1)
What should be done to provide managers access to records of which they are not the owner in a private
sharing model?

A. Create a Manager Permission set and select the "View All Data" option
B. Create a Manager profile and select the "View My Teams Data" option.
C. Define a Role Hierarchy and use the Grant Access Using Hierarchies option
D. Set the Manger field for each User Record on the Manager's team.

Answer: A

NEW QUESTION 60
- (Exam Topic 1)
When configuring a record type, an App Builder can configure the available value of a picklist field for the page layout. Which opportunity standard field is available to be configured directly in the Opportunity record type? Choose 2 answers

A. Forecast Category
B. Lead Source
C. Type
D. Stage

Answer: BC

NEW QUESTION 61
- (Exam Topic 1)
What is a key consideration when using unmanaged packages? Choose 2 answers

A. A namespace is not required to create an unmanaged package.
B. The person who created the unmanaged package can change or update installed components
C. The person who created the unmanaged package has no control over the installed components
D. A namespace is required to create an unmanaged package.

Answer: AC

NEW QUESTION 63
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