Salesforce

Exam Questions Platform-App-Builder

Salesforce Certified Platform App Builder (SP19)

NEW QUESTION 1
- (Exam Topic 1)
Universal Container wants to display a message when a case needs follow up. What can be used to display different text on the case record depending on the number of days a case is opened?

A. Formula Field
B. Workflow Update
C. Case Process
D. Lightning Process Builder

Answer: A

NEW QUESTION 2
- (Exam Topic 1)
What is the capability of schema Builder? Choose 2 Answers

A. Showing selected objects on the page.
B. Editing custom settings
C. Viewing page layout in a new window
D. Creating a new record type

Answer: AC

NEW QUESTION 3
- (Exam Topic 1)
Universal containers would like to use a chatter group for their mergers and acquisition team to collaborate on potential new projects. This group should not be visible for non-members to see or join, and can be accessed by invite only. Which chatter Group type should the App Builder recommend?

A. Member Group
B. Unlisted Group
C. Public Group
D. Private Group

Answer: B

NEW QUESTION 4
- (Exam Topic 1)
Universal Containers needs a field on the Account to track how many Opportunities are closing within the next 30 days. What can be used to accomplish this goal?

A. Process Builder
B. Apex Code
C. Roll-up Summary Field
D. Workflow Rule

Answer: C

NEW QUESTION 5
- (Exam Topic 1)
Which type of relationship can be defined with external objects? Choose 2 Answers

A. Cross Organizational Look-up
B. External Look-Up
C. External Master-Detail
D. Indirect Look-Up

Answer: BD

NEW QUESTION 6
- (Exam Topic 1)
The CRM Manager at Universal Containers has requested that a custom text field be converted to a picklist in order to promote better data hygiene. What needs to be considered before changing the field type? Choose 2 answers

A. Existing list views that reference the field may be deleted.
B. Field references will be removed in Visualforce pages
C. All data should be backed up before converting a text field.
D. Changing a field type will remove existing field history.

Answer: AC

NEW QUESTION 7
- (Exam Topic 1)
Universal Containers has deployed custom tabs through change sets, without including the profiles, to production (enterprise edition). Which statement is true in regards to the visibility of custom tabs?

A. Custom tabs are exposed for all users

B. Custom tabs are hidden for all users
C. Custom tabs are default off for all users
D. Custom tabs are default on for all users

Answer: B

NEW QUESTION 8
- (Exam Topic 1)
Universal container has a custom object for shipping information. They have to ship to both businesses and consumers. They need to show additional values in the custom field called insurance type for business shipping records. How can this be set up?

A. Use Record type with single page layout.
B. Create multiple picklist fields on the object
C. Use record types with multiple page layout
D. Create a multi-select pick-list field.

Answer: D

NEW QUESTION 9
- (Exam Topic 1)
In order to delete the Opportunities, Universal Containers would like sales reps to submit requests for approval from their sales manager. What can be used to meet these requirements?

A. Approval Process with Time-Dependent workflow action.
B. Approval Process with Apex Trigger.
C. Two-step Approval process.
D. Process Builder with Submit for Approval action

Answer: C

NEW QUESTION 10
- (Exam Topic 1)
What the true statement is in regards to converting a tabular, summary, or matrix report to a joined report? Choose 3 answers

A. Joined report blocks are formatted as matrix reports.
B. Bucket fields are not supported in joined reports.
C. Cross filters are not supported in joined reports
D. The rows to display filter is not supported in Joined reports
E. Report formula fields are nor supported in Joined reports

Answer: BCD

NEW QUESTION 10
- (Exam Topic 1)
Universal container needs to update a field on an account when an opportunity stage is changed to close lost. What can be used to accomplish this requirement? Choose 2

A. Lightning Process Builder
B. Approval Process
C. Assignment Rules
D. Workflow Rule

Answer: AD

NEW QUESTION 11
- (Exam Topic 1)
Universal Containers would like to embed a chart of all related Opportunities, by stage, on the Account detail page. Which type of report should the App Builder create to add to the Account page layout?

A. A summary report on the Opportunity object.
B. A summary report on the Account object.
C. A tabular report on the Account object.
D. A tabular report on the Opportunity object.

Answer: A

NEW QUESTION 15
- (Exam Topic 1)
Universal Containers has a junction object called Invoices with a primary Master-Detail relationship with Accounts and a secondary Master-Detail relationship with Contacts. The app builder has a requirement to change the primary Master-Detail relationship to Lookup. What happens to the Master-Detail relationship with Contacts?

A. The Contacts Master-Detail values are cleared from invoices.
B. The Contacts Master-Detail also converts to Lookup.
C. The Contacts Master-Detail field is deleted from the object
D. The Contacts Master-Detail becomes the primary.

Answer: D

NEW QUESTION 17
- (Exam Topic 1)
What may occur if workflow rules are re-evaluated after a field change by a field update? Choose 2 answers

A. Cross-object workflow rules result in re-evaluation after field change.
B. Workflow rules trigger validation rules on field updates
C. Workflow rules trigger more workflow rules to be re-evaluated.
D. A recursive loop potentially results in exceeding organizational limits.

Answer: CD

NEW QUESTION 22
- (Exam Topic 1)
A manager wants to calculate the number of days since an account was last contacted through email. Which field type should be used to accomplish this?

A. Formula
B. Number
C. Roll-up Summary
D. Date

Answer: A

NEW QUESTION 25
- (Exam Topic 1)
A junction object has two Master-Detail relationships. What happens to a junction object record when either associated master record is deleted?

A. The record is deleted and placed in the recycle bin.
B. The master record can't be deleted if it has a child record.
C. The look-up field on the junction object record is cleared.
D. The record is permanently deleted and can't be restored.

Answer: A

NEW QUESTION 29
- (Exam Topic 1)
A custom field contains a feedback score which is on a scale of one to five. End users would like a visual indicator of one to five stars based on the number found in the feedback score custom field. How can this visual indicator be displayed?

A. Use a custom formula field.
B. Use a custom image field.
C. Use a custom number field.
D. Use a custom text field

Answer: A

NEW QUESTION 32
- (Exam Topic 1)
Universal Containers has a custom assessment object used by three divisions. Each division wants to track different information on the assessments, including different values for the status picklist. Division managers do not want their teams to be able to create another division's assessment. How can this be accomplished?

A. Create additional custom assessment objects, one for each division, to track their assessments so information can be tracked separatel
B. Use profiles to restrict access to the three custom objects.
C. Create separate assessment record types for each division and use them to limit picklist value
D. Create separate page layouts for each record type and use profiles to restrict record type access.
E. Create three page layouts to determine the fields and picklist values for each user based on the division indicated on their user recor
F. Use field-level security to restrict access to each division's fields.
G. Create a separate page layout for each division and assign them profile
H. Use the profile setting to configure each division's custom field list and picklist values for assessments

Answer: B

NEW QUESTION 35
- (Exam Topic 1)
The Director of Customer Service wants to know when agents are overwhelmed with high-priority items in the support queue. The Director wants to receive a notification when a new case is open with the status of "New" for more than four business hours. Which automation process could be used to accomplish this? Choose 2 answers

A. Escalation rules
B. Visual workflow
C. Lightning Process Builder
D. Scheduled Apex

Answer: AC

NEW QUESTION 40
- (Exam Topic 1)
The app builder needs to change the data types of new custom fields. The app builder is not able to delete and recreate any of the fields, nor modify any apex code. Which data type change will require the app builder to perform the additional steps in order to retain existing functionalities?

A. Changing the data type of a field used in an apex class from number to text.
B. Changing the data type of a field used in a report from a text to an encrypted field
C. Changing the data type of a field used as an external id from number to text.
D. Changing the data type of a field used in lead conversion from number to text

Answer: C

NEW QUESTION 43
- (Exam Topic 1)
Where can a custom button be placed? Choose 3 answers

A. On the User Object
B. On the Custom List View
C. On a Person Account
D. On a related list
E. On a Web-to-Case form

Answer: BCD

NEW QUESTION 45
- (Exam Topic 1)
A sales manager would like to look at an account record and view charts of all of the related open opportunities. Closed/won opportunities, and open cases. How many report charts can be added to the account page layout to meet this requirement?

A. 3
B. 2
C. 1
D. 4

Answer: B

NEW QUESTION 46
- (Exam Topic 1)
Universal container manages internal projects by department using a custom object called projects. Only employees in the project's respective department should have view access to all of the department's project records. If an employee changes job roles and moves to another department, the employee should no longer have access to the projects within their former department. How can these requirements be met, assuming the organization-wide default for projects is set to private? Choose 2 answers

A. Create a criteria based sharing rule using the projects department that grants access to users by permission set.
B. Create a criteria based sharing rule using the projects department that grants access to users by roles.
C. Create a criteria based sharing rule using the projects department that grants access to users by public groups.
D. Create a criteria based sharing rule using the projects department that grants access to users by profiles

Answer: BC

NEW QUESTION 47
- (Exam Topic 1)
What is a true statement in regards to creating custom report types?

A. When the primary object is a custom object and is deleted, then the report type and any reports created from it must be deleted manually.
B. The detail object in a master- detail relationship cannot be added as a secondary object on a custom report type
C. Once a report type is saved with a standard or custom primary object, the primary object cannot be changed for that report type.
D. Any object can be chosen unless the object is no visible to the person creating the report type through security settings

Answer: C

NEW QUESTION 52
- (Exam Topic 1)
What is a feature that can extend record access beyond the organization-wide defaults? Choose 2 Answers

A. Public or private groups.
B. Criteria-based sharing rules.
C. Owner-based sharing rules.
D. Dynamic role hierarchy

Answer: BC

NEW QUESTION 57
- (Exam Topic 1)
Universal Containers has separated business requirements for consumer and Business Opportunities. The sales team work with both types of Opportunities. The app builder created two record types on the Opportunity Object. Which action can now be performed? Choose 2 answers

A. Prevent access to secure data fields by sales process.
B. Specify a different page layout by sales process.
C. Enable field validation by sales process.
D. Create unique Opportunity stages by sales process.

Answer: BC

NEW QUESTION 60
- (Exam Topic 1)
A custom object named Assignment has a private sharing setting that grants access using hierarchies. The organization has a role hierarchy where the "Specialist" role reports to a "Manager" role which reports to a "Director" role. The director role is at the top of the role hierarchy. A user who is the manager role creates a new Assignment record. Who can send this record?

A. The record owner and the directors in their hierarchy.
B. The record owner and those above the specialist role in their hierarchy
C. The record owner and the managers in their hierarchy
D. The record owner and the specialists in their hierarchy

Answer: A

NEW QUESTION 65
- (Exam Topic 1)
Universal Containers would like to automatically assign a specific permission set to new users. How can this requirement be met? Choose 2 Answers

A. Create an approval process on the User object to assign a permission set
B. Create a flow on the user object to assign a permission set.
C. Create a lightning process on the user object to launch a flow.
D. Create a workflow rule on the User object to assign a permission set.

Answer: BC

NEW QUESTION 68
- (Exam Topic 1)
A divisional manager wants to add a chart into a page layout Which report format can be used as the source report to accomplish this? Choose 2 answers.

A. Matrix format with a chart.
B. Joined format with a chart.
C. Tabular format with a chart.
D. Summary format with a chart.

Answer: AD

NEW QUESTION 69
- (Exam Topic 1)
What metadata changes can be made directly in a production environment without deploying from sandbox? Choose 2 answers

A. Apex Triggers
B. Visualforce Pages
C. Validation Rules
D. Apex Classes

Answer: BC

NEW QUESTION 73
- (Exam Topic 1)
What type of field can be referenced by a Roll-up Summary field using SUM? Choose 3 answers

A. Formula
B. Currency
C. Number
D. Percent
E. Date

Answer: BCD

NEW QUESTION 76
- (Exam Topic 1)
Universal Containers sales reps can modify fields on an opportunity until it is closed. Only the sales operation team can modify the post closed follow-up dates and post closed follow-up comments fields. How can these requirements be met?

A. Use record types with field sets and restrict editing fields using field-level security.
B. Use field-level security on page layouts to restrict editing fields
C. Use multiple record types, page layouts and profiles.
D. Use field level security to mark fields as read only on the sales profile

Answer: B

NEW QUESTION 77
- (Exam Topic 1)
Which statement is true about field update actions from workflow rules and approval processes? Choose 2 answers

A. Field update with "re-evaluate workflow rules" selected can cause a recursive loop if the updated field is included in a workflow.
B. Field update are not available on currency field if the organization uses multi-currency.
C. Field updates to records based on workflow rules and approval processes do not trigger validation rules
D. Field updates are tracked in the history related list of a record regardless of whether or not History tracking is set for those fields.

Answer: AC

NEW QUESTION 81
- (Exam Topic 1)
Universal Containers has purchased a Lightning Component on the AppExchange. Where can that component be utilized. Choose 2 answers

A. Visual Workflow
B. Salesforce1 Mobile App
C. Lightning Process Builder
D. Standalone Lightning App

Answer: BD

NEW QUESTION 86
- (Exam Topic 1)
An app Builder creates an Account validation rule on the Industry field that will throw an error if the length of the field is longer than 6 characters. Another App Builder creates a workflow rule with a field update that sets the Industry field to Technology whenever the Billing City field is set to San Francisco. What will happen the next time a sales person saves an Account with a Billing City of San Francisco?

A. The record will save and the Industry field will change to Technology
B. The record will not save and the validation rule's error message will be displayed
C. The record will not save and no error message will be displayed
D. The record will save but the Industry field will not change to Technology

Answer: A

NEW QUESTION 90
- (Exam Topic 1)
What is the capability of a schema builder? Choose 2 answers

A. To update description of standard and custom objects.
B. To modify custom field help text on standard objects
C. To create new look-up or master-detail object relationship
D. To enable field history tracking on standard objects.

Answer: BC

NEW QUESTION 95
- (Exam Topic 1)
User at Universal Containers needs to be able to quickly create a contact record from the Account record's Chatter feed. How should the App Builder enable the functionality?

A. By creating a custom "Create a Record" Action on the Account.
B. By creating a custom "Detail Page" Button on the Account.
C. By creating a custom "Detail Page" Button on the Contract.
D. By creating a custom "Create a Record" Action on the Contract

Answer: A

NEW QUESTION 97
- (Exam Topic 1)
When an opportunity close date is delayed by more than 60 days, the manager and the VP sales must approve the change. How can this requirement be met? Choose 2 answers

A. Build an approval process that requires unanimous approval from the manager and VP of sales.
B. Create a workflow rule that checks for close date less that 60 days and add an email alert.
C. Create a lightning process builder flow that submits the record for an approval process
D. Build a validation rule that does not allow a user to save the opportunity record.

Answer: AC

NEW QUESTION 102
- (Exam Topic 1)
Universal Containers has a requirement that an Opportunity should have a field showing the value of its associated account's billing state. This value should not change after the Opportunity has been created. What is the recommended solution to configure this automation behavior?

A. Formula Field
B. Workflow

C. Roll-up-summary field
D. Apex

Answer: B

NEW QUESTION 103
- (Exam Topic 1)
What should be done to provide managers access to records of which they are not the owner in a private
sharing model?

A. Create a Manager Permission set and select the "View All Data" option
B. Create a Manager profile and select the "View My Teams Data" option.
C. Define a Role Hierarchy and use the Grant Access Using Hierarchies option
D. Set the Manger field for each User Record on the Manager's team.

Answer: A

NEW QUESTION 104
- (Exam Topic 1)
What is a key consideration when using unmanaged packages? Choose 2 answers

A. A namespace is not required to create an unmanaged package.
B. The person who created the unmanaged package can change or update installed components
C. The person who created the unmanaged package has no control over the installed components
D. A namespace is required to create an unmanaged package.

Answer: AC

NEW QUESTION 108
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