Platform-App-Builder Dumps

Salesforce Certified Platform App Builder (SP19)

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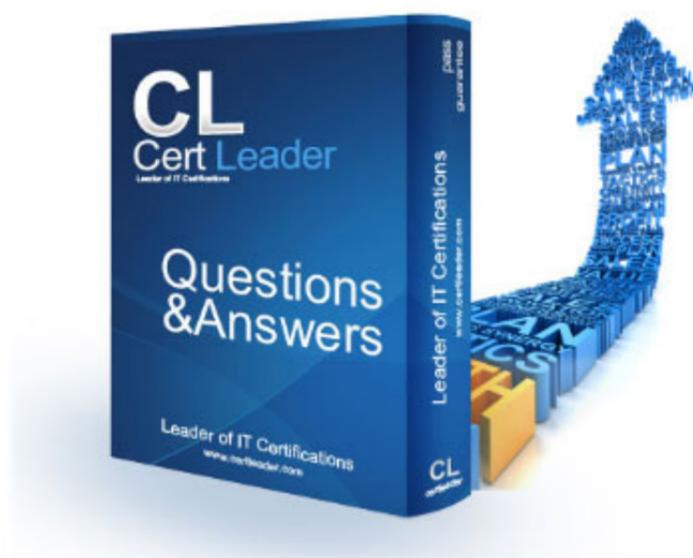
NEW QUESTION 1
- (Exam Topic 1)
Universal Container wants to display a message when a case needs follow up. What can be used to display different text on the case record depending on the number of days a case is opened?

A. Formula Field
B. Workflow Update
C. Case Process
D. Lightning Process Builder

Answer: A

NEW QUESTION 2
- (Exam Topic 1)
What is the capability of schema Builder? Choose 2 Answers

A. Showing selected objects on the page.
B. Editing custom settings
C. Viewing page layout in a new window
D. Creating a new record type

Answer: AC

NEW QUESTION 3
- (Exam Topic 1)
A customer service representative at a call center would like to be able to collect information from customers using a series of question prompts. What could be used to accomplish this?

A. Lightning process builder
B. Workflow Rules
C. Lightning Connect
D. Visual workflow

Answer: D

NEW QUESTION 4
- (Exam Topic 1)
Universal Containers is rolling out a new customer service process. Customer service managers will need to edit cases for their subordinates, but not cases for other groups. Managers and users should be able to view all cases. What is the recommended solution to configure this? Choose 2 answers

A. Create standard role hierarchies
B. Set organization-wide sharing defaults to public read/only.
C. Create criteria-based sharing rules.
D. Set organization-wide sharing defaults to private.

Answer: AB

NEW QUESTION 5
- (Exam Topic 1)
Universal Containers needs a field on the Account to track how many Opportunities are closing within the next 30 days. What can be used to accomplish this goal?

A. Process Builder
B. Apex Code
C. Roll-up Summary Field
D. Workflow Rule

Answer: C

NEW QUESTION 6
- (Exam Topic 1)
When should Unmanaged packages be created? Choose 2 answers

A. Deploying from a Developer Edition environment.
B. Publishing an application for sale on the AppExchange.
C. Migrating of components from sandbox to production
D. Distributing open-source projects on AppExchange

Answer: AD

NEW QUESTION 7
- (Exam Topic 1)
At Universal Containers, the Account object has a Master-Detail relationship with an Invoice custom object. The App Builder would like to change to a lookup field, but is not able to do so. What could be causing this?

A. The invoice must have at least one Master-Detail field for reporting.

B. The Account record includes Invoice roll-up summary fields.
C. The Invoice records have existing values in the Account.
D. The Account is included in the workflow on the Invoice object.

Answer: B

NEW QUESTION 8
- (Exam Topic 1)
Universal Containers has two teams: Sales and Services. Both teams interact with the same records. Sales users use ten fields on the Account record. Services users use three of the same fields as the Sales team, but also have five of their own, which the sales team does not use. What is the minimum configuration necessary to meet this requirement?

A. One profile, two record types, one page layout
B. Two profiles, two record types, two page layouts
C. One profile, one record type, one page layout.
D. Two profiles, one record type, two page layouts

Answer: B

NEW QUESTION 9
- (Exam Topic 1)
Universal Containers provides access to Salesforce for their sales, service and marketing teams. Management wants to ensure that when users log in, their home tab provides access to links and documentation that are specifically relevant to their job function. How can this requirement be met?

A. Create separate home page custom components and layouts; assign to users by role.
B. Create separate home page custom components and layouts; assign to users by profile
C. Expose specific elements within a home page custom component determined by role.
D. Expose specific elements within a home page custom components determined by profile.

Answer: B

NEW QUESTION 10
- (Exam Topic 1)
Universal Containers would like to embed a chart of all related Opportunities, by stage, on the Account detail page. Which type of report should the App Builder create to add to the Account page layout?

A. A summary report on the Opportunity object.
B. A summary report on the Account object.
C. A tabular report on the Account object.
D. A tabular report on the Opportunity object.

Answer: A

NEW QUESTION 10
- (Exam Topic 1)
The VP of account management at Universal Containers has requested that all contacts mailing postal codes match the associated accounts shipping postal code. How can this be enforced using validation rules?

A. Create a validation rule using the distance() function
B. Create a validation rule using a compare operator
C. Create a validation rule using the geolocation() function
D. Create a validation rule using a not equal operator

Answer: D

NEW QUESTION 12
- (Exam Topic 1)
Which statement is true for embedding a Visualforce page in a page Layout. Choose 2 Answers

A. Visualforce Pages on a field set have attributes for width and height.
B. Visualforce Pages can be placed anywhere in the page layout.
C. Visualforce Pages on a page layout have attributes for width and height
D. Visualforce Pages can only be place in the Visualforce section in a page layout.

Answer: BC

NEW QUESTION 16
- (Exam Topic 1)
Universal Containers has a custom assessment object used by three divisions. Each division wants to track different information on the assessments, including different values for the status picklist. Division managers do not want their teams to be able to create another division's assessment. How can this be accomplished?

A. Create additional custom assessment objects, one for each division, to track their assessments so information can be tracked separatel
B. Use profiles to restrict access to the three custom objects.
C. Create separate assessment record types for each division and use them to limit picklist value
D. Create separate page layouts for each record type and use profiles to restrict record type access.
E. Create three page layouts to determine the fields and picklist values for each user based on the division indicated on their user recor

F. Use field-level security to restrict access to each division's fields.
G. Create a separate page layout for each division and assign them profile
H. Use the profile setting to configure each division's custom field list and picklist values for assessments

Answer: B

NEW QUESTION 17
- (Exam Topic 1)
Where can a custom button be placed? Choose 3 answers

A. On the User Object
B. On the Custom List View
C. On a Person Account
D. On a related list
E. On a Web-to-Case form

Answer: BCD

NEW QUESTION 18
- (Exam Topic 1)
Universal Containers stores invoices in SAP. Users want to view invoice data on the related Account records in Salesforce. How can this be achieved? Choose 2 answers

A. Create a custom Invoice object and connect to SAP using Data Loader.
B. Create an external object connected to an invoice table in SAP.
C. Use SAP data export functions to load data directly in Salesforce
D. Connect to an OData Publisher Service for SAP databases

Answer: BD

NEW QUESTION 22
- (Exam Topic 1)
Which statement is true about an external id field? Choose 2 answers

A. The field must be unique since duplicates are not allowed within salesforce
B. The field can be unique based on case-sensitive or case-insensitive values.
C. The field must contain at least one number and at least one letter
D. The field contains unique records identifiers from a system outside of salesforce

Answer: AD

NEW QUESTION 23
- (Exam Topic 1)
What is the capability of sandbox templates? Choose 2 answers

A. Create a Partial Copy sandbox from a Partial Copy sandboxes environment.
B. Specify the object whose data should be replicated in a Partial Copy sandbox environment.
C. Specify the data range for data being replicated in a Partial Copy sandbox environment
D. Save a template for re-use when creating a Partial Copy sandbox environment.

Answer: BD

NEW QUESTION 28
- (Exam Topic 1)
A sales manager would like to look at an account record and view charts of all of the related open opportunities. Closed/won opportunities, and open cases. How many report charts can be added to the account page layout to meet this requirement?

A. 3
B. 2
C. 1
D. 4

Answer: B

NEW QUESTION 31
- (Exam Topic 1)
Universal container manages internal projects by department using a custom object called projects. Only employees in the project's respective department should have view access to all of the department's project records. If an employee changes job roles and moves to another department, the employee should no longer have access to the projects within their former department. How can these requirements be met, assuming the organization-wide default for projects is set to private? Choose 2 answers

A. Create a criteria based sharing rule using the projects department that grants access to users by permission set.
B. Create a criteria based sharing rule using the projects department that grants access to users by roles.
C. Create a criteria based sharing rule using the projects department that grants access to users by public groups.
D. Create a criteria based sharing rule using the projects department that grants access to users by profiles

Answer: BC

NEW QUESTION 36
- (Exam Topic 1)
What is a true statement in regards to creating custom report types?

A. When the primary object is a custom object and is deleted, then the report type and any reports created from it must be deleted manually.
B. The detail object in a master- detail relationship cannot be added as a secondary object on a custom report type
C. Once a report type is saved with a standard or custom primary object, the primary object cannot be changed for that report type.
D. Any object can be chosen unless the object is no visible to the person creating the report type through security settings

Answer: C

NEW QUESTION 41
- (Exam Topic 1)
What is a feature that can extend record access beyond the organization-wide defaults? Choose 2 Answers

A. Public or private groups.
B. Criteria-based sharing rules.
C. Owner-based sharing rules.
D. Dynamic role hierarchy

Answer: BC

NEW QUESTION 46
- (Exam Topic 1)
Universal Containers conduct evaluations of their sales reps using a custom object consisting of numerical scores and executive comments. The company wants to ensure that only the sales reps, and their manager's executive can view the rep's evaluation record but the reps should not be able to view the executive comment field on their review. How can these requirement be met?

A. Use a private sharing model granting record access using hierarchy; manage field access with record types and field-level security
B. Use a private sharing model granting record access using custom setting; manage field access with page layouts and field level security
C. Use a private sharing model granting record access using hierarchy; manage field access with field-level security
D. Use a private sharing model granting record access using custom setting; manage field access with record types and page layouts

Answer: C

NEW QUESTION 47
- (Exam Topic 1)
Universal Containers needs the ability to generate contract documents. All the data required for a contract resides in a custom object. What is the recommended solutions?

A. Enable the contract feature and create a custom Contract template based on the Standard template.
B. Store a template in the static resources and configure the Action Link Template to use it.
C. Create the HTML template for contracts and store it in the Public Folder.
D. Select and install an AppExchange product to meet the contract generation needs.

Answer: D

NEW QUESTION 48
- (Exam Topic 1)
Universal Containers would like to automatically assign a specific permission set to new users. How can this requirement be met? Choose 2 Answers

A. Create an approval process on the User object to assign a permission set
B. Create a flow on the user object to assign a permission set.
C. Create a lightning process on the user object to launch a flow.
D. Create a workflow rule on the User object to assign a permission set.

Answer: BC

NEW QUESTION 50
- (Exam Topic 1)
Which statement is true when defining a Create custom action for the Contact object? Choose 2 answers

A. The create action will ignore field requirements
B. The create action can pre-define Contact field values
C. The create action allows a user to select a record type
D. The create action will respect validation rules

Answer: CD

NEW QUESTION 54
- (Exam Topic 1)
What metadata changes can be made directly in a production environment without deploying from sandbox? Choose 2 answers

A. Apex Triggers
B. Visualforce Pages
C. Validation Rules

D. Apex Classes

Answer: BC

NEW QUESTION 59
- (Exam Topic 1)
Universal Containers wants to standardize their business logic. They want to ensure that the workflow order is guaranteed to be the same each time. Which feature can be used to accomplish this? Choose 2 answers.

A. Lightning Process Builder
B. Workflow
C. Chatter Actions
D. Visual Workflow

Answer: AD

NEW QUESTION 61
- (Exam Topic 1)
Which statement is true about field update actions from workflow rules and approval processes? Choose 2 answers

A. Field update with "re-evaluate workflow rules" selected can cause a recursive loop if the updated field is included in a workflow.
B. Field update are not available on currency field if the organization uses multi-currency.
C. Field updates to records based on workflow rules and approval processes do not trigger validation rules
D. Field updates are tracked in the history related list of a record regardless of whether or not History tracking is set for those fields.

Answer: AC

NEW QUESTION 64
- (Exam Topic 1)
An app builder has been asked to provide users a way to identify a contact's "preferred contact method" directly on the contact record. users need to be able to identify whether a phone number or an email, is the contact's preferred communication method. Which field type will allow the app builder to accomplish this with the fewest fields possible?

A. Formula
B. Checkboxes
C. Picklist
D. Email

Answer: C

NEW QUESTION 68
- (Exam Topic 1)
Universal Containers has purchased a Lightning Component on the AppExchange. Where can that component be utilized. Choose 2 answers

A. Visual Workflow
B. Salesforce1 Mobile App
C. Lightning Process Builder
D. Standalone Lightning App

Answer: BD

NEW QUESTION 71
- (Exam Topic 1)
An app Builder creates an Account validation rule on the Industry field that will throw an error if the length of the field is longer than 6 characters. Another App Builder creates a workflow rule with a field update that sets the Industry field to Technology whenever the Billing City field is set to San Francisco. What will happen the next time a sales person saves an Account with a Billing City of San Francisco?

A. The record will save and the Industry field will change to Technology
B. The record will not save and the validation rule's error message will be displayed
C. The record will not save and no error message will be displayed
D. The record will save but the Industry field will not change to Technology

Answer: A

NEW QUESTION 73
- (Exam Topic 1)
When a user creates an Account report, the user does not see Industry as an available field in the report builder. However, this same user is able to see it in the Account page layout What scenario would cause this?

A. The user uses a custom report type which does not include the Industry field.
B. The Industry field has no record values in the Account.
C. The Industry field is not enabled for the particular record type
D. The user does not have Industry field visibility in the field – level security

Answer: A

NEW QUESTION 75
- (Exam Topic 1)
Universal Containers uses a custom object to track Site Visits. When the status of a Site Visit is changed from "In Progress" to "On Hold", the business wants the Site visit owner to be automatically assigned to an "On Hold" queue. Which capability can be used to accomplish this?

A. Apex Trigger
B. Action
C. Assignment Rule
D. Visual Workflow

Answer: C

NEW QUESTION 76
- (Exam Topic 1)
At Universal Containers, the VP of Service has requested a visual indicator flag on each case, based on the case priority. High-priority cases should be flagged red, medium-priority should be flagged yellow, and low-priority cases should be flagged green. Which formula would accomplish this requirement? Choose 2 answers

A. CASE(Priority, "Low", "img/samples/flag_green.gif", "Medium", "img/samples/flag_yellow.gif", "High", "img/samples/flag_red.gif", "/s.gif")
B. IMAGE(IF(ISPICKVAL(Priority, "Low"), "img/samples/flag_green.gif", IF(ISPICKVAL(Priority, "Medium"), "img/samples/flag_yellow.gif", IF(ISPICKVAL(Priority, "High"),"img/samples/flag_red.gif"))), "Priority Flag")
C. IF(ISPICKVAL(Priority, "Low"), "img/samples/flag_green.gif", IF(ISPICKVAL(Priority, "Medium"), "img/samples/flag_yellow.gif", IF(ISPICKVAL(Priority, "High"), "img/samples/flag_red.gif", "/s.gif")))
D. IMAGE(CASE(Priority, "Low", "img/samples/flag_green.gif", "Medium", "img/samples/flag_yellow.gif", "High", "img/samples/flag_red.gif", "Priority Flag")

Answer: BD

NEW QUESTION 79
- (Exam Topic 1)
What should be done to provide managers access to records of which they are not the owner in a private
sharing model?

A. Create a Manager Permission set and select the "View All Data" option
B. Create a Manager profile and select the "View My Teams Data" option.
C. Define a Role Hierarchy and use the Grant Access Using Hierarchies option
D. Set the Manger field for each User Record on the Manager's team.

Answer: A

NEW QUESTION 81
- (Exam Topic 1)
The director of marketing has asked the app builder to create a formula field that tracks how many days have elapsed since a contact was sent a marketing communication. The director is only interested in whole units. Which function should be used to calculate the difference?

A. Datevalue()
B. Now()
C. Date()
D. Today()

Answer: D

NEW QUESTION 84
- (Exam Topic 1)
What is a true statement regarding roll-up summary fields? Choose 2 answers

A. Roll-up summary fields can only be created on the master of a master-detail relationship.
B. The roll-up summary field inherits the field – level security of the child object
C. Changes to the value of a roll-up summary field column of roll-up summary filters.
D. Multi-select picklist fields can be used in the field column of roll-up summary filters.

Answer: AB

NEW QUESTION 89
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