

# Cisco

## Exam Questions 700-760

Cisco Security Architecture for Account Managers



#### NEW QUESTION 1

Which two Cisco products remediate network, cloud, and endpoint threats? (Choose two.)

- A. Duo
- B. Identity Services Engine
- C. Stealthwatch
- D. Cisco Security Connector
- E. AMP for Endpoints

**Answer:** BC

**Explanation:**

[https://www.cisco.com/c/en\\_ae/products/security/portfolio.html#~stickynav=2](https://www.cisco.com/c/en_ae/products/security/portfolio.html#~stickynav=2)

#### NEW QUESTION 2

Which two security areas are part of Cisco's web solutions? (Choose two.)

- A. URL Filtering
- B. Web Security
- C. Email Security
- D. Identity & Access Control
- E. Malware Protection

**Answer:** DE

#### NEW QUESTION 3

Which two benefits of streamlined management does Cisco provide? (Choose two.)

- A. Unified management across multiple services
- B. Siloed systems
- C. Consolidated security monitoring
- D. Centralized management
- E. Device access control

**Answer:** BE

#### NEW QUESTION 4

What are two ways Cisco helps customers navigate compliance issues? (Choose two.)

- A. Providing identity verification
- B. Securing email communications
- C. Ensuring all employees have access to all files
- D. Removing reporting requirements
- E. Removing bureaucratic security tags

**Answer:** AC

#### NEW QUESTION 5

Which two security risks are created by legacy approaches to networking? (Choose two.)

- A. network downtime
- B. user vulnerability
- C. access points
- D. slow containment
- E. large attack surface

**Answer:** BC

#### NEW QUESTION 6

In which two ways should companies modernize their security philosophies? (Choose two.)

- A. Reinforce their threat-centric security tactics.
- B. Decrease internal access and reporting
- C. Expand their IT departments.
- D. Rebuild their security portfolios with new solutions
- E. Complement threat-centric tactics with trust-centric methods.

**Answer:** AD

#### NEW QUESTION 7

Which three products are in Cisco's Web & Email Security portfolio? (Choose three.)

- A. Meraki

- B. ESA
- C. Investigate
- D. WSA
- E. Umbrella
- F. CES

**Answer:** BDF

**NEW QUESTION 8**

Which component of AMP provides the details customers need to address problems after a breach is identified?

- A. Rapid remediation
- B. Filesandboxmg
- C. Continuous analysis
- D. Context awareness

**Answer:** A

**NEW QUESTION 9**

What are two common seller obstacles? (Choose two.)

- A. Unresponsive potential customers
- B. Overcrowded portfolios
- C. Complexity of solution components
- D. Fragmented solutions
- E. Seller competition

**Answer:** AD

**NEW QUESTION 10**

Which two attack vectors are protected by NGFW? (Choose two.)

- A. Web
- B. Cloud
- C. Mobile
- D. Data Center
- E. Email

**Answer:** CD

**NEW QUESTION 10**

Which two areas require secure access? (Choose two.)

- A. Workflow
- B. Workspace
- C. Workforce
- D. Worktable
- E. Workloads

**Answer:** AC

**NEW QUESTION 11**

Which two attack vectors are protected by Next-Generation Intrusion Prevention System (NGIPS)? (Choose two)

- A. Cloud
- B. Data Center
- C. Corporate WAN
- D. Endpoints
- E. Email

**Answer:** CE

**NEW QUESTION 12**

What are two results of utilizing a fragmented security model? (Choose two.)

- A. Individual components pieced together to meet requirements.
- B. Decreased visibility and limited understand of security coverage.
- C. Reduced malicious file risk through additional segmentation.
- D. Decreased network accessibility through multiple applications.
- E. Increased identity controls.

**Answer:** AE

**NEW QUESTION 16**

In which two ways does Cisco address resource constraints for customers? (Choose two.)

- A. Extended datacenter support
- B. IoT device hardware upgrades
- C. Environment control via URL filtering and AVC
- D. Enable many features via one appliance
- E. Consolidated training

**Answer:** BE

#### NEW QUESTION 21

Which three products are Cisco Advanced Threat solutions? (Choose three.)

- A. Stealthwatch
- B. Web Security
- C. Remote Access VPN
- D. ThreatGrid
- E. Advanced Malware Protection (AMP)
- F. Next-Generation Firewall (NGFW)
- G. Next-Generation Intrusion Prevention System (NGIPS)

**Answer:** ABG

#### NEW QUESTION 25

What are two ways that Cisco helps customers balance protection and accessibility? (Choose two )

- A. Leverage integrated tools and dynamic context to enforce policies
- B. Reinforce device infrastructure with an extensive security portfolio
- C. Provide vital training to ensure a skilled workforce.
- D. Analyze user and device vulnerability.
- E. Manage risk more effectively across the environment.

**Answer:** AC

#### NEW QUESTION 28

For what does ACI provide a single point of support?

- A. automation
- B. management
- C. orchestration
- D. visibility

**Answer:** A

#### NEW QUESTION 29

What are two common customer obstacles? (Choose two.)

- A. Lack of solution integration
- B. High turnover of IT professionals
- C. Compliance regulations
- D. Limited resources
- E. Security system blackouts

**Answer:** CD

#### NEW QUESTION 32

Which two benefits of flexible purchasing does Cisco provide? (Choose two.)

- A. Simplify the datacenter
- B. Meet immediate needs
- C. Roll out more solutions
- D. Plan for the future
- E. Reduce training needs

**Answer:** AE

#### NEW QUESTION 36

What are two of the key benefits of the Opportunity Incentive Program? (Choose two.)

- A. Supports a focus on the customer lifecycle
- B. Facilitates rapid quoting to decrease time to market
- C. Incentivizes partner-driven opportunity creation efforts
- D. Reinforces partner demand-generation capabilities
- E. Strengthens customer success management

**Answer:** BD

#### NEW QUESTION 40

Which two attack vectors are protected by Remote Access VPN? (Choose two.)

- A. Cloud
- B. Campus & Branch
- C. Voicemail
- D. Email

**Answer:** DE

**NEW QUESTION 42**

Which two products are involved in discovering, classifying, and verifying profiles? (Choose two.)

- A. Advanced Malware Protection
- B. Identity Services Engine
- C. Industrial Network Director
- D. Cisco Security Connector
- E. Duo

**Answer:** AD

**NEW QUESTION 43**

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