

# Cisco

## Exam Questions 700-760

Cisco Security Architecture for Account Managers



#### NEW QUESTION 1

Which two Cisco products remediate network, cloud, and endpoint threats? (Choose two.)

- A. Duo
- B. Identity Services Engine
- C. Stealthwatch
- D. Cisco Security Connector
- E. AMP for Endpoints

**Answer:** BC

**Explanation:**

[https://www.cisco.com/c/en\\_ae/products/security/portfolio.html#~stickynav=2](https://www.cisco.com/c/en_ae/products/security/portfolio.html#~stickynav=2)

#### NEW QUESTION 2

What is used to reduce attack surfaces?

- A. Access
- B. Remediation
- C. Segmentation
- D. Device trust

**Answer:** B

#### NEW QUESTION 3

Which two benefits of streamlined management does Cisco provide? (Choose two.)

- A. Unified management across multiple services
- B. Siloed systems
- C. Consolidated security monitoring
- D. Centralized management
- E. Device access control

**Answer:** BE

#### NEW QUESTION 4

Which are two reasons perimeter-based network security is no longer sufficient? (Choose two )

- A. more vulnerabilities
- B. more IT professionals
- C. more networks
- D. more devices
- E. more users

**Answer:** AD

#### NEW QUESTION 5

What are two ways Cisco helps customers navigate compliance issues? (Choose two.)

- A. Providing identity verification
- B. Securing email communications
- C. Ensuring all employees have access to all files
- D. Removing reporting requirements
- E. Removing bureaucratic security tags

**Answer:** AC

#### NEW QUESTION 6

Which three products are in Cisco's Web & Email Security portfolio? (Choose three.)

- A. Meraki
- B. ESA
- C. Investigate
- D. WSA
- E. Umbrella
- F. CES

**Answer:** BDF

#### NEW QUESTION 7

How can partners leverage Cisco's award-winning resources and support to help customers?

- A. Access support, services, and resources whenever needed.

- B. Be the first to receive new innovations.
- C. Take advantage of incentives programs.
- D. Earn higher margins on each deal sold.

**Answer:** B

**NEW QUESTION 8**

What does remote access use to verify identity?

- A. MFA
- B. Remote Access VPN
- C. Agents
- D. AMP for Endpoints

**Answer:** D

**NEW QUESTION 9**

What are two common seller obstacles? (Choose two.)

- A. Unresponsive potential customers
- B. Overcrowded portfolios
- C. Complexity of solution components
- D. Fragmented solutions
- E. Seller competition

**Answer:** AD

**NEW QUESTION 10**

Which statement embodies trust-centric security?

- A. Verify before granting access via MDM software
- B. Prevent attacks via an intelligence-based policy, then detect, investigate, and remediate
- C. Protect users from attacks by enabling strict security policies.
- D. Verify before granting access via identity-based policies for users, devices, app and locations
- E. and locations

**Answer:** D

**NEW QUESTION 10**

Which three products are used to secure the cloud? (Choose three.)

- A. Umbrella
- B. Tetration
- C. NGFW
- D. ESA
- E. Meraki
- F. Cloudlock

**Answer:** ABF

**NEW QUESTION 14**

Which two attack vectors are protected by Email Security? (Choose two.)

- A. Voicemail
- B. Mobile
- C. Email
- D. Web
- E. Cloud

**Answer:** AC

**NEW QUESTION 18**

What are two steps organizations must take to secure IoT? (Choose two.)

- A. update equipment
- B. block contractors
- C. remediate malfunctions
- D. prevent blackouts
- E. acquire subscription solutions

**Answer:** CE

**NEW QUESTION 23**

Which two attack vectors are protected by NGFW? (Choose two.)

- A. Web
- B. Cloud
- C. Mobile
- D. Data Center
- E. Email

**Answer:** CD

**NEW QUESTION 25**

Which two attack vectors are protected by Next-Generation Intrusion Prevention System (NGIPS)? (Choose two)

- A. Cloud
- B. Data Center
- C. Corporate WAN
- D. Endpoints
- E. Email

**Answer:** CE

**NEW QUESTION 26**

Where do you start to achieve true network visibility?

- A. Branches
- B. Fabric Level
- C. OT
- D. IT

**Answer:** B

**NEW QUESTION 30**

What are two results of utilizing a fragmented security model? (Choose two.)

- A. Individual components pieced together to meet requirements.
- B. Decreased visibility and limited understand of security coverage.
- C. Reduced malicious file risk through additional segmentation.
- D. Decreased network accessibility through multiple applications.
- E. Increased identity controls.

**Answer:** AE

**NEW QUESTION 31**

In which two ways does Cisco address resource constraints for customers? (Choose two.)

- A. Extended datacenter support
- B. IoT device hardware upgrades
- C. Environment control via URL filtering and AVC
- D. Enable many features via one appliance
- E. Consolidated training

**Answer:** BE

**NEW QUESTION 35**

Which two security areas are provided by Cisco's email solutions? (Choose two.)

- A. DNS-Layer Security
- B. CTD & Network Analytics
- C. Malware Protection
- D. Identity Services
- E. Cloud App Security

**Answer:** CD

**NEW QUESTION 37**

Which three products are Cisco Visibility & Enforcement solutions? (Choose three.)

- A. Web Security
- B. AnyConnect
- C. TrustSec
- D. Identity Services Engine (ISE)
- E. Next-Generation Firewalls (NGFW)
- F. Next-Generation Intrusion Prevention System (NGIPS)
- G. Advanced Malware Protection (AMP) for Endpoints

**Answer:** ACE

**NEW QUESTION 38**

Which two attack vectors are protected by Remote Access VPN? (Choose two.)

- A. Cloud
- B. Campus & Branch
- C. Voicemail
- D. Email

**Answer:** DE

**NEW QUESTION 43**

What are two steps customers can take to evolve to a trust-centric security philosophy? (Choose two.)

- A. Limit internal access to networks.
- B. Require and install agents on mobile devices.
- C. Always verify and never trust everything inside and outside the perimeter.
- D. Block BYOD devices.
- E. Only grant access to authorized users and devices.

**Answer:** AE

**NEW QUESTION 47**

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